



Advania Finland Oy

Boost Your Cloud!





Advania - The tech company with **people at heart.**

- ◆ **We claim:** The benefits of technology can only be unleashed when working together.
- ◆ **We believe:** Our goals and actions should not just be about functional technology; our focus is our customers and the experts who build the environments in which our customers work.



Value to our customers

Efficiency
Resilience

Customer experience
Support for business
Artificial intelligence

Workday experience
Smooth processes
Manageability

Sustainability

advania

Modern work
Cybersecurity
IT infrastructure
Cloud services and AI
Business applications

Partners

ORACLE

W / T H secure **Microsoft** **okta**

Google Cloud **Hewlett Packard Enterprise** **DELL Technologies**

BROADCOM **GENESYS** **Lenovo**

Apple **CISCO** **freshworks**

hp

Our role in society and towards our customers is to empower people to create **sustainable value through clever use of technology.**

Advania in Finland



330+
employees



EUR **95+** million
turnover (2023)



6
locations



ISO
certified

Advania in Northern Europe



6
countries



5,000+
employees

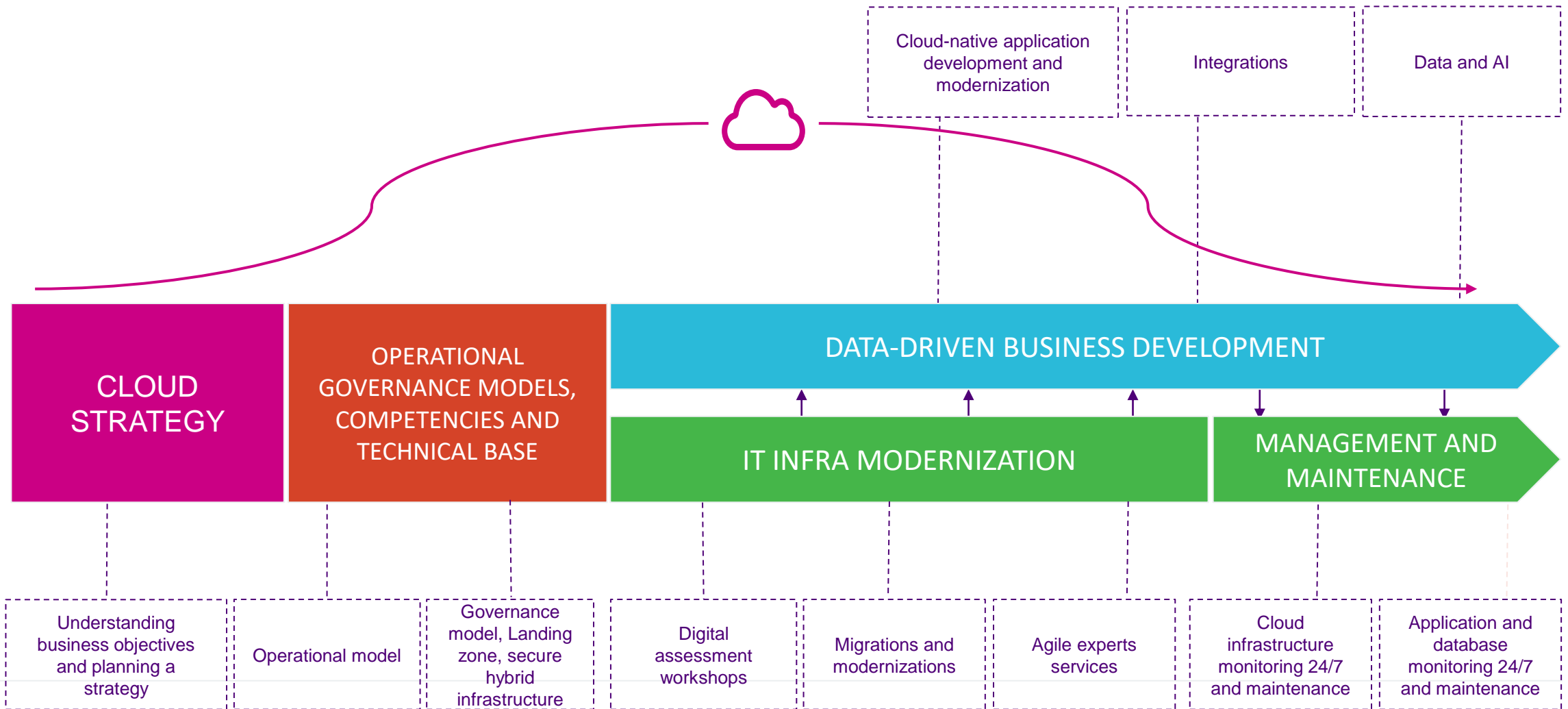


EUR **1.3+** billion
turnover

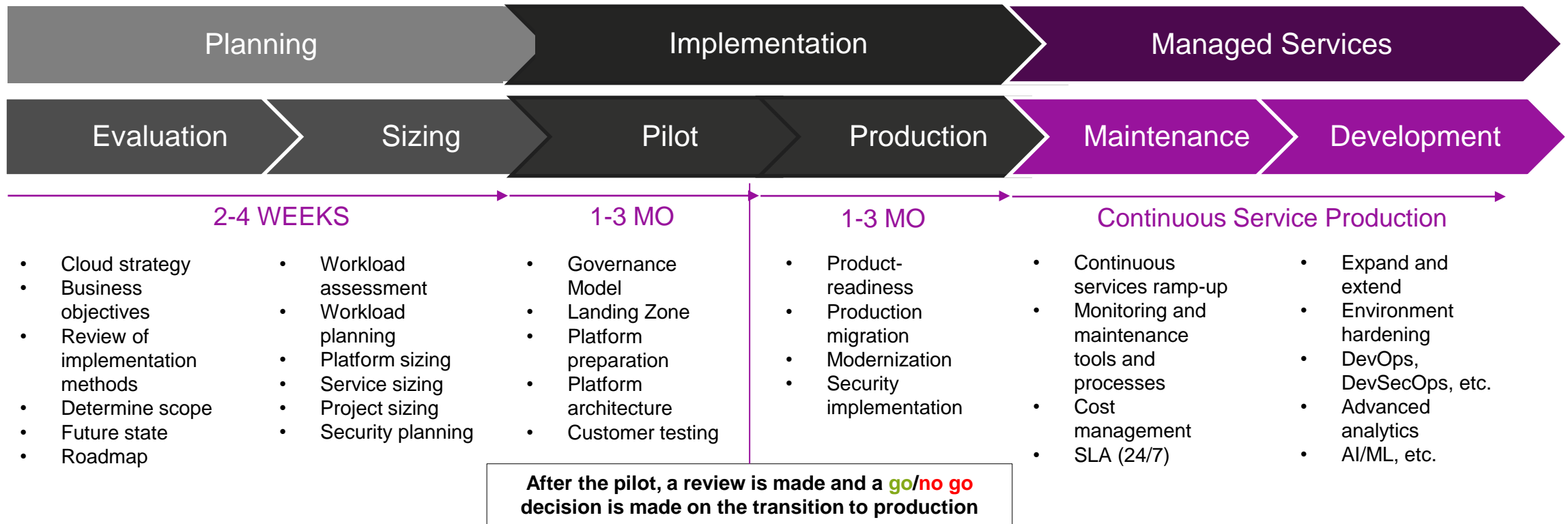


42
locations

Advania's cloud services support the gradual transition to the public cloud

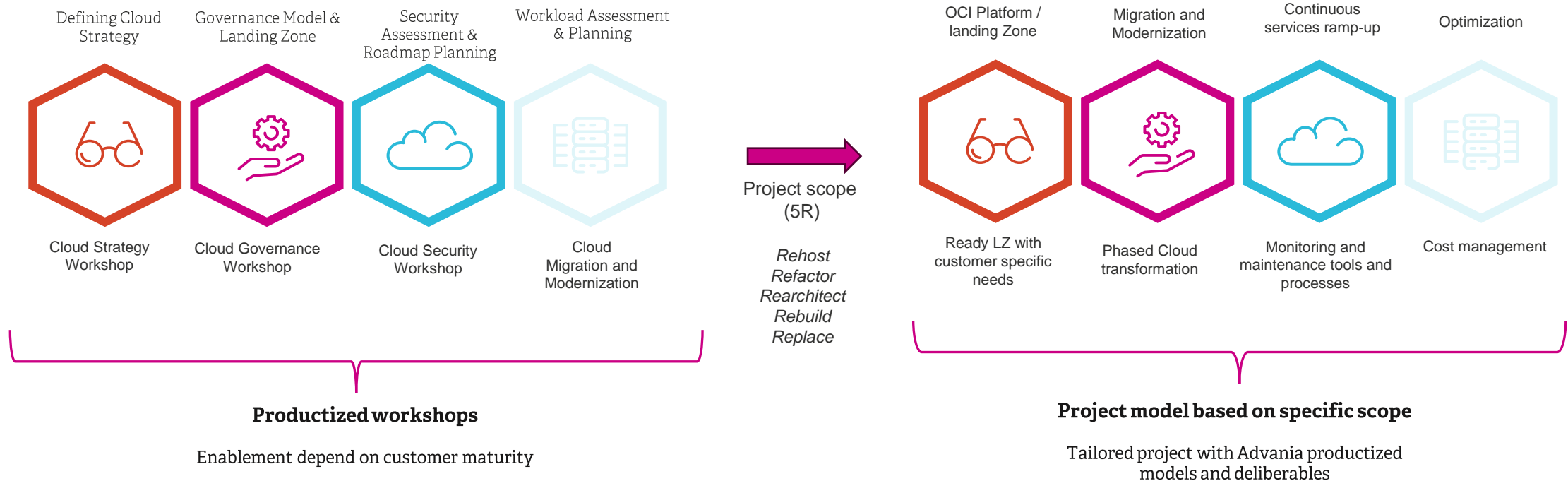


Journey to Oracle Cloud Infrastructure





Cloud Adoption Framework – Advania's project model for cloud journey

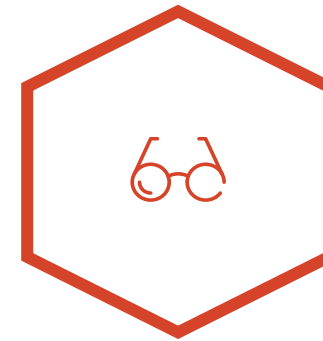


Phase 1: Defining Cloud Strategy



- ◆ Cloud governance model planned and documented according to Oracle CAF.
- ◆ Responsibilities related to operating a cloud environment clearly described.
- ◆ A clear description of what kind of basic infrastructure (Landing Zone) will be built for workloads.
- ◆ The duration of the workshop is 2 – 3 weeks.
- ◆ 4-day workshop model: starting from **5 200,00 € (+VAT)**

Defining Cloud
Strategy



Cloud Strategy
Workshop

It is also possible to proceed to the next stage without a strategy workshop

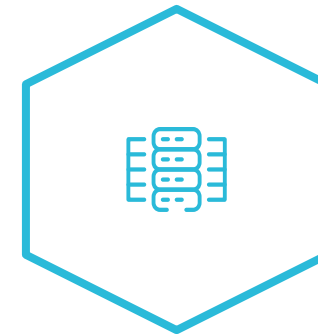


Phase 2: Workload assessment

An assessment of the current environment

- ◆ Servers
 - ◆ Databases
 - ◆ Networks
 - ◆ Data warehouses
 - ◆ Virtual desktop environments
-
- ◆ Assessment of dependencies of workloads through a mapping list
 - ◆ Identify migration groups in the migration plan
 - ◆ Presentation and walkthrough of options
 - ◆ Review of capacity cost estimates calculation
 - ◆ Review of estimated migration plan
 - ◆ Planning basic security for the future environment
 - ◆ The duration of the workshop is 1–2 weeks.
 - ◆ 3-day workshop model: starting from **3 900,00 € (+VAT)**

Workload Assessment
& Planning



Cloud Migration
and Modernization

Phase 3: Security Assessment & Roadmap Planning



- ◆ A walkthrough of the current environment
 - ◆ Preparatory work: Scanning the environment with a security scanner
 - ◆ Scanning the network area of endpoints and selecting a snapshot of the endpoints from which data is collected
 - ◆ Answering security control questions
 - ◆ The query is based on CIS 8.0 controls.
 - ◆ The query complements the security scan results.
 - ◆ Submission and review of the security report
- ◆ The duration of the workshop is 2–3 weeks.
- ◆ 3-day workshop model: starting from **3 900,00 € (+VAT)**

- ◆ *Excludes implementation*
- ◆ *Data security can be further planned in a separate workshop.*

Security Assessment
& Roadmap Planning



Cloud Security Workshop

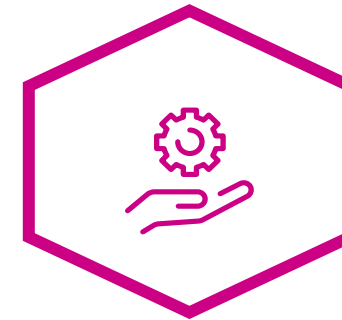
Phase 3 is suitable for both cloud migration planning and assessing the security of current environments.

Phase 4: Governance Model and Landing Zone preparation



- ◆ Creating a cloud governance model gives a clear plan of what kind of basic infrastructure (Landing Zone) should be built for workloads.
- ◆ As a result, you get a documented cloud governance model according to Oracle CAF.
- ◆ Responsibilities related to operating the cloud environment are clearly described.
- ◆ The landing zone will be prepared for the pilot project either on an IaC- or console based approach.
- ◆ The pilot project will be handed over to the customer for testin.
- ◆ Duration of implementation calendar time 3 – 5 weeks.
- ◆ Governance model and landing zone: starting from **7 500,00 € (+VAT)**

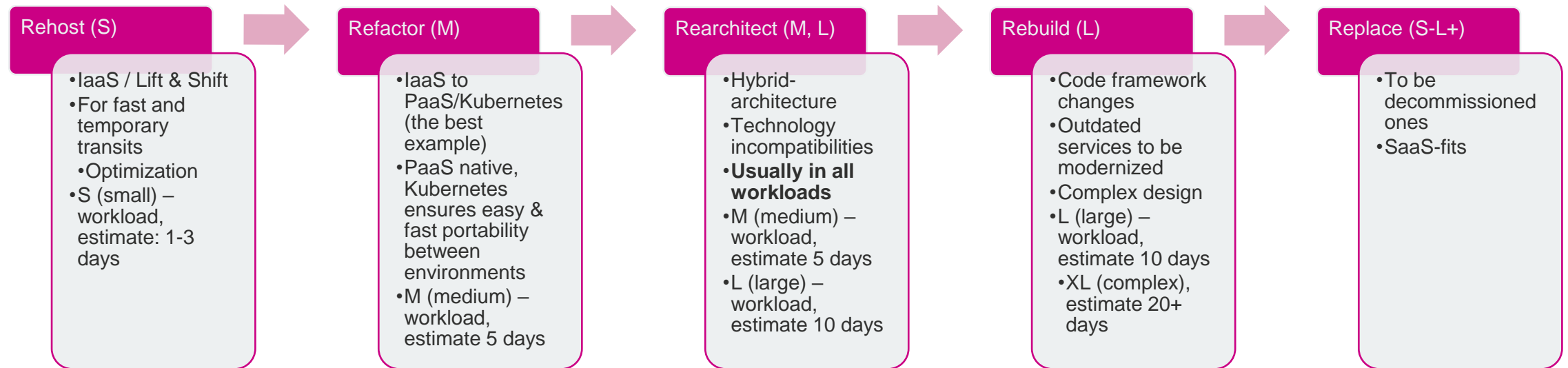
Governance Model
& Landing Zone



Cloud Governance
Workshop



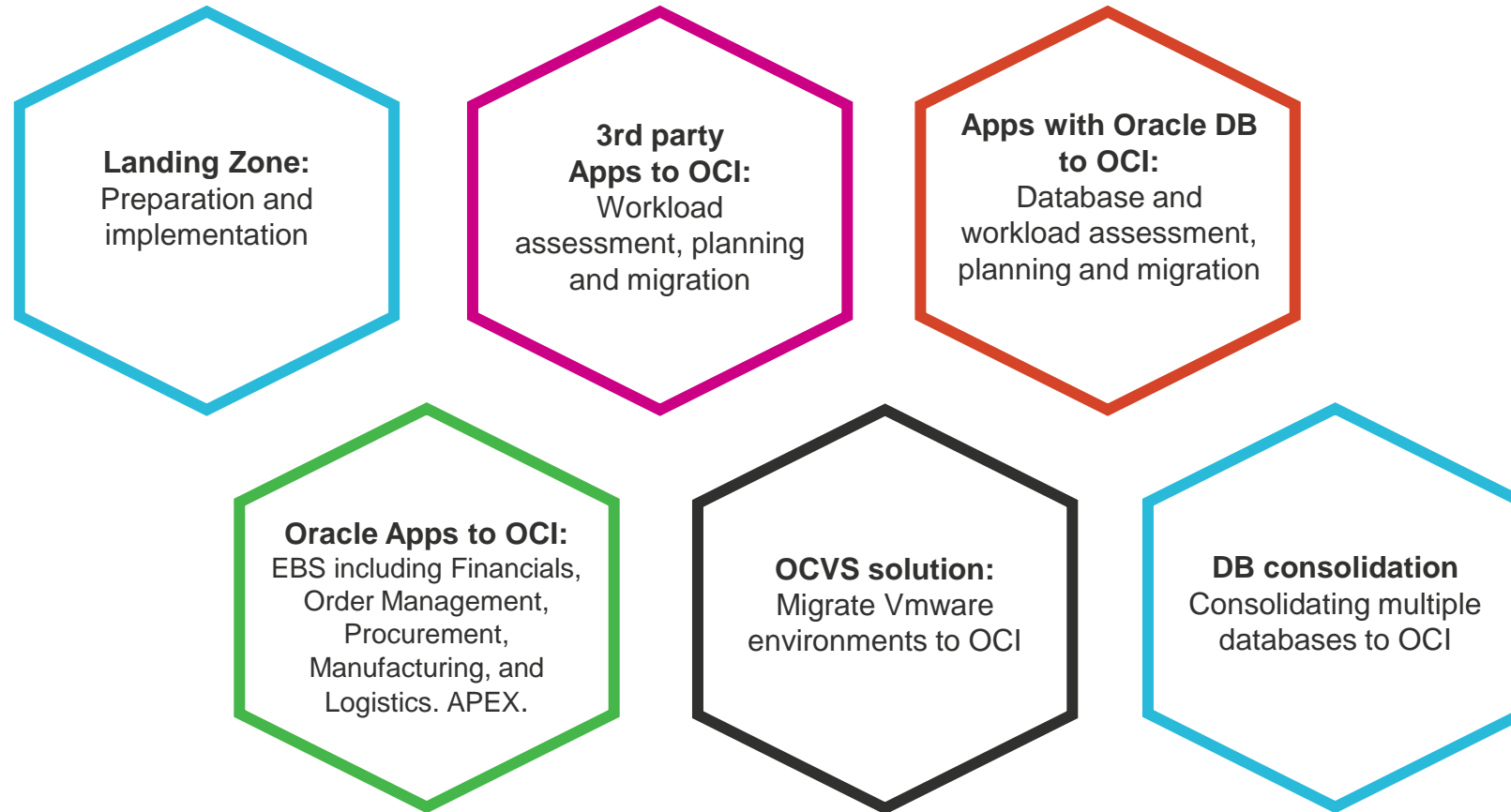
Cloud Rationalization – 5 elements (5R) and derived work estimation principles



Workload types:

- Databases
- Servers (VM:s, HW; Applications, Middleware, etc.)

Advania's OCI Boost Your Cloud Services



Advania's other Cloud Services

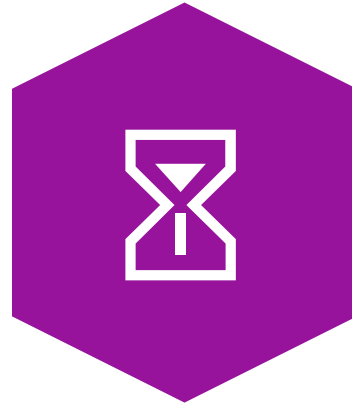


References



CITY OF TURKU

Advania supports the design of the City of Turku's IT architecture in the midst of a large-scale cloud transition.



OAJ

Advania successfully designed and implemented the OCI & Azure multicloud platform for and provides managed cloud services.



COMPRE SERVICES LTD

Advania designed and implemented the customer's OCI cloud migration utilizing OCI's latest and greatest functionalities, and provides managed cloud services.



VIESSMANN REFRIGERATION SYSTEMS

Advania designed and implemented the OCI cloud migration of the customer's ERP and provides managed cloud services.

Engagement Offer



- ◆ Limited time offer
- ◆ Free OCI assessment plan including:
 - ◆ Workload assessment of databases and servers to be moved (Discovery > assessment > analysis > migration plan)
 - ◆ Cloud workload type planning
 - ◆ Preliminary OCI network design
 - ◆ TCO analysis including:
 - ◆ Cost assessment of a) pilot b) production environment
 - ◆ Cost assessment of pilot project and migration project cost
- ◆ Limited to max 3 workdays of work
- ◆ Offering can be extended with productized workshops



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